

## HOW THE UKRAINIAN WAR IS IMPACTING UTILITIES

## VIDEO TRANSCRIPT

Hi, I'm Scott Tinkler, Accenture's Global Utilities Lead. Like **MANY** of **YOU**, I'm deeply **SADDENED** by the invasion of **UKRAINE**. We here at **ACCENTURE STAND** with all in the global community who are calling for peace

In addition to its **DEVASTATING** human IMPACT, the **INVASION** presents a **SERIOUS** threat to economies **AND** communities around the world—and I want to take this time today to talk about the **IMPLICATIONS** for the Utilities industry.

As they've done over the past **TWO** years of pandemic, **UTILITIES MUST** keep the lights on all over the world, continuing to serve **AFFORDABLE** energy to customers. The **SITUATION** in Ukraine raises new **CHALLENGES** to energy security as well as the broader **INDUSTRY** transition.

NATURALLY, I've been talking AT LENGTH with our Utilities clients, and I'm SURE you have many of the same questions. Let me share a few reflections coming out of those conversations. The invasion of Ukraine has occurred at a time of ENERGY fragility—especially in Europe—and this has compounded the situation.

Several things are contributing to the issue. Among them:

- The OVERRELIANCE on Russian gas— PARTICULARY in Northern Europe—as well as historically low gas reserves.
- Also at play are **ELEVATED** power and natural gas prices with **HIGH** inflationary

- o pressures.
- At the same time, THERE has been LIMITED uptake of NUCLEAR power and gas exploration due to political and social concerns.
- And, of course, SUPPLY CHAINS are still facing COVID-related disruptions.

Our analysis suggests it's unlikely for the European energy system to be at **IMMEDIATE** risk, even amid high restrictions on Russian gas. This is due **IN PART** to seasonal temperatures lowering **OVERALL** demand. **HOWEVER**, events like last month's gas cut-off by Russia to Poland and Bulgaria show that we are facing a very **UNSTABLE** and dynamic situation.

As a result, governments and businesses are seeking **ALTERNATIVE** sources and revising their strategies, **HOPING** to improve resilience and **CONTROL** prices when temperatures fall later this year.

There is a concerted push to **ACCELERATE** the energy transition, improve efficiency, diversify supply AND reinforce market integration.

Still, the coming year **MAY** call for **EMERGENCY** measures, such as nuclear phase-out delays, industrial demand controls or further switching from **GAS TO COAL**.

ALL this uncertainty presents a **REAL** challenge for utility companies in terms of operations **AND INVESTMENT** decisions.

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Impacts vary **GREATLY** across the value chain, **AND** client strategies **DIFFER** based on company **PROFILE** and hedge levels. NONETHELESS, we've identified 6 **ACTIONS** to help you STRENGTHEN resilience in the **FACE** of adversity.

Number 1: Transition with confidence

One thing is **CLEAR**: The **ENERGY TRANSITION** is a **NO-REGRETS** movement for Utility companies.

In addition to **CURBING CO2** emissions, a **SWIFT** transition will increase **ENERGY INDEPENDENCE** by localizing sources and reducing **EXPOSURE** to Russia. Utilities must double-down on the energy transition and deepen their role as transformation agents across industries with net zero goals.

Number 2: Adopt a **DYNAMIC**, scenario-based planning approach

As conditions change, **UTILITIES MUST** adapt their strategies and investment plans.

Government priorities, subsidies, investment restrictions, bans—all of these **COULD** change rapidly. Annual and multiannual reviews **SIMPLY AREN'T** enough in uncertain times.

That's why scenario-based planning is a crucial capability required to assess the impact of new events and update existing strategies.

Number 3: Increase collaboration with governments and regulators

It's critical to maintain a fluid dialog with governmental agencies **AND** regulators. Not only for long-term planning, but also to anticipate events and prepare for emergencies, such as a threat to security of supply

Number 4: Conduct holistic risk analysis
To FURTHER boost resiliency, conduct
additional risk analysis to identify near-term
vulnerabilities in the coming year. Traditional
long-term risk assessments ISN'T designed to
help you plan for the IMMEDIATE SHOCKS that
permeate today's GEOPOLITICAL climate.
Be sure to IDENTIFY any potential choke points
in the supply chain, PARTICULARLY around
natural gas supply.

- Also LOOK for security vulnerabilities, paying special ATTENTION to cyber-defense.
- Additionally, consider financial strength and unhedged positions.

Number 5: Build up your **INNOVATION** engine

Innovation is **ALWAYS** a necessity, especially **NOW**. Our long-established ways of operating are CHANGING, opening up **NEW** opportunities. Is your business positioned to anticipate and act on them?

Whether they're **SCALING** demand response programs or **SPURRING** a faster **ENERGY** transition, Utility companies have a **LOT** to gain from **BOOSTING** innovation during this time: IN **FACT**, Accenture research shows **LEADERS** that **INVEST** in digital transformation grow up to **5 TIMES FASTER** than their counterparts, despite challenging environments.

Number 6: Last but not least! Stay close to the customer

It is imperative that you stay close to the people you serve. These are HARD times for people **STRUGGLING** to pay the bills, and for companies that see their competitiveness—or, in some cases, their **EXISTENCE**—at risk. Utilities have an opportunity to reinforce their brands by GUIDING their customers through THIS transition.



We **CERTAINLY** live in challenging times. But with the right **GUIDANCE** and a **LASER** focus on resiliency, Utilities **CAN** weather the storm.

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